

Selling Solutions

Are you considering selling your home in the next year and want to maximize the value of your home? If so, read on. There are certain things you must do to get your home ready. A good realtor will do a walk through with you to point out areas in need of attention. Generally realtors will want you to de-clutter spaces, get things freshened up, and looking neat. But, are there other things you can do that just might help? Yes, there are, and things to avoid.

Start outside your home. How does the yard look? Is it beautifully green and manicured or does it look like a dead haystack? The goal should be green and beautiful. You may even consider hiring a landscaping company to do a good clean up around your house. How about your front door? The first thing a prospective buyer will focus on is your front door. Like it or not, how it looks will leave a lasting impression. A fresh coat of paint will send a message to the buyer that your house is in good shape. How does the rest of the house look? Make sure the gutters, roof, and areas around the house are free of sticks, leaves, etc. Wash the house with a pressure washer and paint if needed. These things don't cost much, but make a big difference.

Inside the house, take a close look at your walls. Do they need to be repaired and painted? If so, grab your paint brush. Take a look at your bathroom and kitchen. If things are looking tired you might want to do a minor remodel. Note that I said minor remodel, not major remodel. Limit the amount of money you put into these spaces unless you plan to stay for awhile before selling. Now look up. How are your light fixtures looking? If the answer is, not good, consider replacing a few of the fixtures in the major living areas. Doing these things, will make a good impression on both realtors and buyers, and should lead to a faster sale for a higher dollar amount. I would say good luck, but if you do these things you won't need luck, just a little time for a buyer to find you.